



BUSINESS RESOURCE CENTER PARTNER APPLICATION

Thank you for your interest in participating as a Frederick Innovative Technology Center, Inc. (FITCI) **Business Resource Center Partner**. FITCI facilitates the growth and development of emerging technology companies by providing them with facilities plus business and technical assistance to make their technology-based ventures succeed.

By participating as a FITCI **Business Resource Center Partner**, you are showcasing your company's services/products before an audience of technology start-up companies eager to initiate relationships with service providers. In return for this, FITCI asks that your company offer a pro bono or discounted service/product package as an incentive to FITCI tenant and virtual client companies.

The process for submitting a **Business Resource Center Partner** application is easy.....

- Complete the attached form, save, and return to FITCI by:
 - Clicking the submit button on page 3
 - mail
 - fax to (301) 360-3554
 - email to info@fitci.org
- Attend a 1-hour meet and greet with FITCI president and staff
- The FITCI Training & Development Team will review your application and make a recommendation for approval. A FITCI representative may contact you to obtain additional information regarding your service/product package.
- Your application will then be sent to the FITCI President for final approval.
- If your application is approved, your company's listing will be activated in the **Business Resource Center Partner** portion of the FITCI online portal, as well as the website. FITCI associated and graduate companies will also have access to your information and special rates.

All questions regarding your listing as a **Business Resource Center Partner** can be addressed to the FITCI Community Manager at officemanager@fitci.org.

We look forward to hearing from you!

FITCI Team



Contact Information

Contact Name (Last, First, MI)		Title	
Company Name:			
Address		City	State
Phone	Best time to call Days:	Email:	
Fax	Evenings:	Website:	

Resource/Skills Information (Check all that apply)

<input type="checkbox"/>	Accounting Services	<input type="checkbox"/>	Insurance-Business	<input type="checkbox"/>	Technology Transfer & Licensing
<input type="checkbox"/>	Bookkeeping	<input type="checkbox"/>	Lab Equipment & Supplies	<input type="checkbox"/>	Temporary Staffing
<input type="checkbox"/>	Business Consulting	<input type="checkbox"/>	Legal Services-General	<input type="checkbox"/>	Training & Development
<input type="checkbox"/>	Business Plan & Development	<input type="checkbox"/>	Marketing/Advertising/PR	<input type="checkbox"/>	Other:
<input type="checkbox"/>	Commercial Banking	<input type="checkbox"/>	Office Furniture & Equipment	<input type="checkbox"/>	Other:
<input type="checkbox"/>	Computer Services & Support	<input type="checkbox"/>	Patent Law	<input type="checkbox"/>	Other:
<input type="checkbox"/>	Employee Benefits (Health, Life, etc.)	<input type="checkbox"/>	Payroll Servicing	<input type="checkbox"/>	Other:
<input type="checkbox"/>	Graphic Arts	<input type="checkbox"/>	Strategic Planning	<input type="checkbox"/>	Other:

Approximate Times Available (Check all that apply)

<input type="checkbox"/>	Daytime (M T W Th F)	<input type="checkbox"/>	Evenings (M T W Th F)	<input type="checkbox"/>	Weekends
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Further Information

Please describe the pro bono or discounted services that your company is willing to offer to each *FITCI* company that might need your services and explain how much you will offer per company (# hours, specific services, \$ value, etc.).

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References

Please offer 2 client references that we may contact, preferably *FITCI* clients or *FITCI* BOD or Advisors, if possible.

Name (Last, First, MI)	Phone:
Address (Street, City, Zip)	Email:
Name (Last, First, MI)	Phone:
Address (Street, City, Zip)	Email:



Preferred Service Provider Levels

FITCI depends on the community to support our organization, which allows us to keep our fees as low as possible.
Please choose your level of support.

Premier	Advocate	Supporter
<ul style="list-style-type: none"> • Table space at (2) events • (8) complimentary tickets to each event • Featured prominently on our website • Listed in our annual report • (4) social media thank you announcements (1 every qtr across 4 platforms) • Hard copy promotional material distributed to all current clients (2) times • Company name and/or logo on all newsletters sent out • Invitations to closed events • Banner (provided by sponsor) hung at (2) events • (1) Blog post to introduce you the FITCI community • Listed as part of the “Business Resource Center” Team on portal • Link to your own individual website within our portal including FITCI staff support to build your page 	<ul style="list-style-type: none"> • Table space at (1) event • (4) complimentary tickets to each event • Listed on our website • Listed in our annual report • (2) social media thank you announcements (1 every 6 mos across 4 platforms) • Hard copy promotional material distributed to all current clients (1) time • Company name and/or logo on (2) newsletters sent out • Access to our online portal to connect with current and past clients to offer discounted services • Listed as part of the “Business Resource Center” Team on our online portal that all past and current clients have access to 	<ul style="list-style-type: none"> • Literature displayed at (1) event • (2) complimentary tickets to each event • Listed on our website • Listed in our annual report • (1) social media thank you announcement across 4 platforms • Listed as part of the “Business Resource Center” Team on our online portal that all past and current clients have access to
\$2,500/annually	\$1,500/annually	\$785/annually

**** Sole practitioners receive a 50% discount!****

Benefits of supporting FITCI

- FITCI is Frederick County’s premier incubator that has been open to budding entrepreneurs for over 15 years
- Strong SEO with heavy traffic on our website
- Our private online portal encompasses all members of the FITCI Community
- Our clients and staff support businesses who support FITCI

For more information or to customize your support, please contact Ivana Shuck, Community Manager at 301-694-2999 or officemanager@fitci.org .